

12 July 2019

# Magna Prima Berhad **Bidding for Mega Projects?**

Positive on its MOU with PowerChina Construction in forming a consortium to bid for projects from PNB, as this could be a source of diversified income for MAGNA, away from solely relying on property development which has been lacklustre. No changes to FY19-20E earnings. Maintain UP with unchanged TP of RM0.740.

News. Yesterday, MAGNA announced that they have signed an MOU with PowerChina Construction to establish a consortium between to collaborate and bid for Engineering, Procurement and Construction work for one of PNB's projects known as Phase 3 development.

A positive MOU. While there are limited details on the consortium and the above-mentioned Phase 3 development project, we believe MAGNA would control up to 51% of the consortium while PowerChina Construction holds the remaining 49%. As for the project, we reckon that it could be part of the development of Merdeka 118 as there are not many projects from PNB that have 3 phases of development. Hence, we believe that if it is part of Merdeka 118, and the potential contract value from this Phase 3 Development could range between RM0.5b to RM1.0b as the previous contract from Merdeka 118 was worth c.RM680.0m, namely the shopping mall component that was awarded to WCT-TSRCAP. We are positive on the MOU as it could help MAGNA to diversify from its property development business which has been lackluster due to tough property market conditions.

Outlook. MAGNA's focus will continue to be on clearing its existing inventory of RM254.4m at cost in Boulevard Business Park, Jalan Kuching, Desa Mentari projects. As for The View Residence at Shah Alam, the group aims to re-open booking for the project in 2H19 by offering better sales package in hopes of encouraging better response. Apart from the projects, we believe that earnings could be boosted if MAGNA successfully monetize its 2.6 acres of land along Jalan Ampang, valued at c.RM400m, of which we have not imputed into our estimates.

Earnings review. No changes to our FY19-20E earnings as we did not factor in any contract replenishments.

Maintain UNDERPERFORM with an unchanged Target Price of RM0.740. Our TP is based on property RNAV discount of 70%, which implies a 59% discount (at historical trough level) to FD SoP of RM1.79 due to the volatility in earnings as shown in recent quarterly results.

Risks to our call include: higher-than-expected margins/property sales, lower-than-expected administrative costs, changes in real estate policies, and changes in lending environment.

**Quick Bites** 

		ORM	
Target P	rice:	RM0.740	$\leftrightarrow$
Expected Capital Expected Divd. N Expected Total Re	Yield:	-RM0.120 RM0.000 -RM0.120	-0.0%
KLCI Index		1	,679.26
Stock Information			
Bloomberg Ticker Bursa Code Listing Market Shariah Compliant Shares Outstanding Market Cap (RM m) Par value per share (R 52-week range (H) 52-week range (L) Free Float Beta 3-mth avg daily vol: <b>Major Shareholders</b> Prisma Pelang Sdn Br Fantastic Realty Sdn E Bin Mohammad Khalil <b>Summary Earnings T</b>	RM) RM Bhd Rahadian <b>Fable</b>	Mahmud	7617 Market Yes 332.6 286.1 0.25 1.07 0.80 49% 0.4 31,566 30.9% 13.5% 6.4%
FY Dec (RM m)	2018A	2019E	2020E
Turnover EBIT PBT <b>Net Profit (NP)</b>	38.1 5.2 -26.1 -53.7	53.4 12.3 0.8 0.4	59.3 13.8 2.7 1.6
Core NP	-36.0	0.4	1.6
Consensus (CNP) Earnings Revision	N.A. N.A.	0.6 0%	2.0 0%
FD Core EPS (sen)	-7.3	0.1	0.3
FD EPS growth (%)	-437	-101	339
NDPS (sen)	0.0	0.0	0.0
FD BVPS (RM)	1.1	1.1	1.1
FD PBV (x)	0.8	0.8	0.8
FD Core PER (x) Dbt-to-Eqty ratio (x)	-11.8	1141.7	260.1
Return on Asset (%)	0.4 -5.8	0.3 0.0	0.3 0.2
Return on Eqty.(%)	-5.6 -9.6	0.0	0.2
Dividend Yield (%)	0.0	0.0	0.0
Share Price Performa			

#### Share Price Performance 1850 1.25 1800 1.15 1750 1700 1.05 1650 0.95 1600 1550 1500 1 mth 3 mths 12 mths Absolute (%) -3.9% -3.9% -14.0% Relative (%) -5.6% -7.3% -13.5%

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# Magna Prima Berhad

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### **Income Statement**

FY Dec (RM m)	2016A	2017A	2018A	2019E	2020E
Revenue	142.7	98.9	38.1	53.4	59.3
EBITDA	80.5	30.8	5.4	13.4	14.8
Depreciation	-0.8	-0.7	-0.2	-1.0	-1.1
EBIT	79.7	30.1	5.2	12.3	13.8
Net Interest expense	-13.0	-13.7	-13.6	-11.5	-11.1
Exceptionals	0.0	0.0	-17.7	0.0	0.0
PBT	66.7	16.4	-26.1	0.8	2.7
Taxation	-24.3	-7.3	-29.0	-0.2	-0.6
Minority Interest	1.8	1.6	1.4	-0.2	-0.4
Net Profit	44.2	10.7	-53.7	0.4	1.6
Core Net Profit	44.2	10.7	-36.0	0.4	1.6

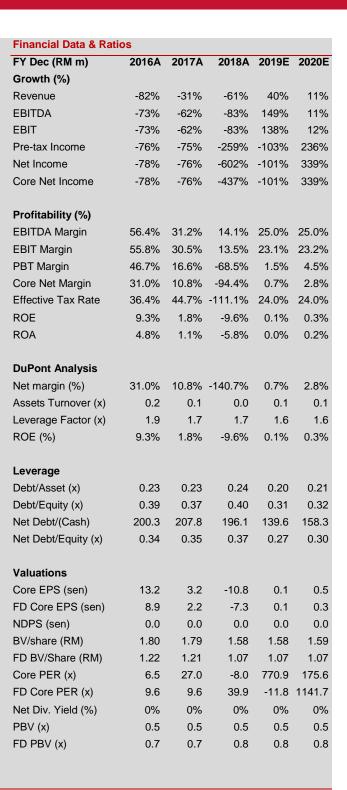
#### **Balance Sheet**

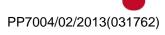
FY Dec (RM m)	2016A	2017A	2018A	2019E	2020E
Fixed Assets	599.7	599.1	581.3	585.2	589.1
Other FA	17.9	16.9	4.5	4.5	4.5
Inventories	304.4	295.6	263.3	184.3	204.8
Receivables	63.3	38.7	31.9	18.3	20.3
Other CA	3.0	3.7	0.3	0.3	0.3
Cash	35.3	13.2	16.5	23.0	14.3
Total Assets	1023.5	967.2	897.8	815.6	833.4
Payables	112.1	93.6	83.9	51.2	56.9
ST Borrowings	92.4	96.9	79.2	54.2	64.2
Other ST Liability	52.6	36.0	44.7	44.7	44.7
LT Borrowings	143.3	124.1	133.4	108.4	108.4
Other LT Liability	20.5	18.0	27.1	27.1	27.1
MI	4.6	5.5	4.1	4.3	4.7
Net Assets	598.0	593.1	525.3	525.7	527.4
Share Capital	83.2	121.0	121.0	121.0	121.0
Reserves	514.7	472.0	404.3	404.7	406.3
Shareholders' Equity	598.0	593.1	525.3	525.7	527.4

### **Cashflow Statement**

FY Dec (RM m)	2016A	2017A	2018A	2019E	2020E
Operating CF	13.7	5.6	25.1	73.0	-2.7
Investing CF	-48.3	-0.1	0.0	-5.0	-5.0
Financing CF	-59.8	-16.5	4.7	-61.5	-1.1

Source:Kenanga Research

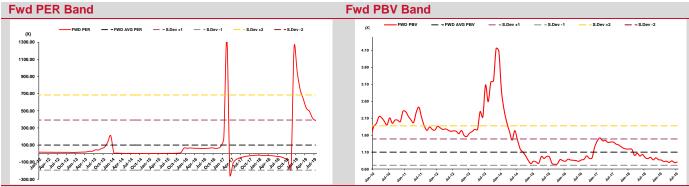




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Source: Bloomberg, Kenanga Research

SoP Table				
	Remaining GDV (RM'm)	Net Margin (%)	WACC (%)	DCF Value (RM m)***
Unbilled Sales	49	6%	11%	10
Launched but not yet sold	198	6%	11%	53
<u>Projects</u> The View Residence	271	6%	11%	13
Kepong 2D	141	6%	11%	5
Magna Suria	1,486	6%	11%	53
Gasing Lifestyle	658	6%	11%	31
Shareholder's Funds (@ 4Q16)				614.0
RNAV				778 150
Dilution Impact FD SOP				928
FD SOP/share (RM)				MYR 1.79
Property RNAV Discount (excl. warrants effect)				-70%
Implied SOP discount				-59%
TP (RM)				MYR 0.740



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Peer Comparison																	
Name	Last Price	Market	Shariah	Current	Revenue	e Growth	Core Ea Grow		PER ()	x) - Core Ea	rnings	PB	V (x)	ROE (%)	Net Div.Yld. (%)	Target	Rating
	(RM)	Cap (RM'm)	Compliant	FYE	1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	2-Yr. Fwd.	Hist.	1-Yr. Fwd.	2-Yr. Fwd.	Hist.	1-Yr. Fwd.	1-Yr. Fwd.	1-Yr. Fwd.	Price (RM)	
PROPERTY DEVELOPERS	JNDER CO	<b>VERAGE</b>															
AMVERTON BHD	1.09	397.9	Y	12/2019	-0.7%	3.4%	-58.8%	7.3%	16.6	40.4	37.6	0.6	0.5	1.4%	0.0%	1.00	UP
ECO WORLD DEVELOPMENT GROUP	0.805	2,370.2	Y	10/2019	-4.4%	-18.3%	9.5%	18.8%	14.3	13.1	11.0	0.5	0.5	4.8%	1.1%	1.15	OP
HUA YANG BHD	0.435	153.1	Y	03/2020	-11.0%	-1.2%	153.2%	-11.8%	N.A.	18.6	21.1	0.3	0.3	1.4%	0.0%	0.335	UP
IOI PROPERTIES GROUP BHD	1.36	7,488.4	Y	06/2019	-15.0%	-6.0%	2.2%	-5.3%	11.3	11.1	11.7	0.4	0.4	3.6%	3.7%	1.65	OP
LBS BINA GROUP BHD	0.545	850.9	Y	12/2019	31.3%	0.9%	7.9%	-7.2%	10.0	9.3	10.0	0.6	0.6	6.6%	3.2%	0.495	MP
MAGNA PRIMA BHD	0.860	286.1	Y	12/2019	40.0%	11.1%	9637.5%	338.9%	N.A.	1,141.7	260.1	0.8	0.8	0.1%	0.0%	0.740	UP
MAH SING GROUP BHD	0.910	2,209.2	Y	12/2019	4.5%	7.0%	-4.3%	-0.3%	13.5	14.1	14.1	0.6	0.6	5.2%	4.4%	1.05	OP
MALAYSIAN RESOURCES CORP BHD	0.950	4,191.4	Υ	12/2019	-37.3%	58.2%	0.6%	34.5%	55.3	54.9	40.8	0.9	0.9	1.6%	1.5%	0.750	UP
SIME DARBY PROPERTY BHD	0.995	6,766.8	Y	12/2019	13.6%	12.5%	1.5%	9.7%	18.4	18.2	16.6	0.7	0.7	3.9%	2.2%	1.10	MP
SP SETIA BHD	2.08	8,408.4	Y	12/2019	7.8%	29.7%	63.2%	39.5%	38.2	23.4	16.8	0.6	0.6	2.4%	3.4%	2.45	OP
SUNSURIA BHD	0.780	694.1	Y	09/2019	-18.5%	7.4%	-19.3%	4.4%	5.2	6.5	6.2	0.7	0.7	12.2%	0.0%	0.760	OP
SUNWAY BHD	1.67	8,137.4	Y	12/2019	-2.7%	12.5%	-8.5%	10.6%	13.9	15.2	13.8	1.0	0.9	6.3%	3.5%	1.60	MP
UEM SUNRISE BHD	0.805	3,652.6	Y	12/2019	37.0%	-14.3%	5.9%	-18.1%	11.2	10.6	12.9	0.6	0.5	4.8%	1.2%	0.835	MP
UOA DEVELOPMENT BHD	2.19	4,037.8	Y	12/2019	0.6%	-0.4%	4.4%	0.8%	12.1	11.6	11.5	0.9	0.8	7.4%	6.4%	2.15	MP
Simple Average					3.2%	7.3%	699.6%	30.1%	18.3	99.2	34.6	0.6	0.6	4.4%	2.2%		
*SIMEPROP change of FY-en	id from 30-	Jun to 31-D	ec. Our histori	ical number	s are based	d on FY18	A while 1-Yr	and 2-Yr F	wd are ba	sed on FY19	9E and FY	20E figure:	S				
CONSENSUS NUMBERS																	
GLOMAC BHD	0.390	304.0	Y	04/2020	12.9%	38.7%	23.9%	92.9%	22.3	18.0	9.4	0.3	N.A.	1.6%	2.3%	0.405	N.A
MATRIX CONCEPTS HOLDINGS BHD	1.92	1,510.7	Υ	03/2020	3.0%	9.6%	3.8%	9.3%	6.9	6.7	6.1	1.1	1.1	16.3%	6.8%	2.36	BUY
PARAMOUNT CORP BHD	2.33	1,009.7	Y	12/2019	-1.4%	8.4%	2.4%	5.3%	11.0	10.7	10.2	0.9	N.A.	7.2%	3.9%	2.56	BUY
TAMBUN INDAH LAND BHD	0.780	338.1	Y	12/2019	-14.3%	10.6%	-22.4%	10.1%	6.1	7.9	7.1	0.5	N.A.	7.1%	5.5%	0.897	BUY

Source: Kenanga Research

TITIJAYA LAND BHD

YONG TAI BHD



0.300

0.320

381.1

170.9

Υ

Υ

06/2019

06/2019

-14.3%

28.1%

13.9%

108.6%

-36.3%

-238.6%

19.5%

281.2%

5.3

11.0

8.2

N.A.

6.9

22.4

0.3

0.4

0.3

0.5

3.5%

-4.5%

42.7%

0.0%

0.310

0.343

BUY

N.A

### 12 July 2019

### Stock Ratings are defined as follows:

#### Stock Recommendations\*\*

OUTPERFORM	: A particular stock's Expected Total Return is MORE than 10%
MARKET PERFORM	: A particular stock's Expected Total Return is WITHIN the range of -5% to 10%
UNDERPERFORM	: A particular stock's Expected Total Return is LESS than -5%

#### Sector Recommendations\*\*\*

OVERWEIGHT	: A particular sector's Expected Total Return is MORE than 10%
NEUTRAL	: A particular sector's Expected Total Return is WITHIN the range of -5% to 10%
UNDERWEIGHT	: A particular sector's Expected Total Return is LESS than -5%

\*\* The Expected Total Return might contain rounding discrepancy.

\*\*\*Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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