30 May 2019

AirAsia Group Berhad

Special Dividend Play

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1Q19 CNP of RM112.7m makes up 15%/12% of our/consensus full-year expectations. However, we would deem the results to be broadly in line, as we expect stronger performance in subsequent quarters due to expanded capacity and seasonality. Positively, an unexpected special dividend of 90.0 sen was declared, funded by disposal of aircrafts. No changes to FY19-20E earnings. Upgrade to OP with higher TP of RM2.20.

Within expectations. 1Q19 CNP of RM112.7m makes up 15%/12% of our/consensus full-year expectations. However, we deem the results to be broadly in line, as we expect stronger performance in subsequent quarters due to expanded capacity and seasonality. Positively, an unexpected special dividend of 90.0 sen was declared, funded by disposal of aircrafts.

Results highlight. YoY, 1Q19 CNP dropped sharply by 69% despite revenue growing 9%. The decline in FY18 CNP was mainly due to the compression in operating margin to 9% (-5ppt), and higher net interest expense. For 1Q19, its average fare was down by 2% to RM166.9/pax while its Cost/Ask-ex fuel increased by 13% which we believe was driven by higher costs like user fees, maintenance fees and staff costs. **QoQ**, 1Q19 revenue is flattish (+1%) but it managed to register CNP of RM112.7m compared to CNL of RM219.1m in 4Q18 due to lower fuel cost (-14%).

Outlook. For FY19, management is looking at net addition of 18 aircrafts in their bid to grow market share, and remain hopeful that markets like Indonesia will see further improvements. On its digital transformation front, they are actively engaging with their partners, i.e. Google, Airbus (Skywise) & Palantir, to integrate machine-learning into their Big Data platform to improve airline operations. This would lead to cost savings in the future via automation, which leading to rationalisations,lisations which is part of the company's direction. **Earnings estimates are unchanged.**

Upgrade to OUTPERFORM with a higher Target Price of RM2.20 (from RM1.95) which includes 9.0x FY20E PER (4-year average) on its core earnings as we roll forward from FY19E. We deem our 9.0x FY20E PER on their core business (pegged at 4-year average) fair given AIRASIA's much healthier net gearing post AAC di our call posal. Hence, our upgrade to OUTPERFORM (previously, UNDERPERFORM) backed by its generous special dividend of 90.0 sen.

Risks include lower-than-expected load factors and higher-than-expected fuel costs, and higher-than-expected operating costs.

| OUTPER | FORM | 1 |
|------------------------|---------------|---|
| Price : | RM2.63 | |
| Ex-Div. Target Price : | RM2.20 | 1 |



| YTD KLCI chg | -4.0% |
|---------------------|-------|
| YTD stock price chg | 5.0% |

Stock Information

| Shariah Compliant | No |
|----------------------|----------------|
| Bloomberg Ticker | AAGB MK Equity |
| Market Cap (RM m) | 9,658.3 |
| Shares Outstanding | 3,342.0 |
| 52-week range (H) | 3.29 |
| 52-week range (L) | 2.00 |
| 3-mth avg daily vol: | 8,543,348 |
| Free Float | 62% |
| Beta | 1.4 |

Major Shareholders

| Tune Live Sdn Bhd | 16.7% |
|--------------------------------|-------|
| Tune Air Sdn Bhd | 15.5% |
| Employees Provident Fund Board | 6.1% |

Summary Earnings Table

| FYE Dec (RM m) | 2018A | 2019E | 2020E |
|--------------------------|-------|-------|-------|
| Turnover | 10604 | 11893 | 12247 |
| EBIT | 851 | 815 | 901 |
| PBT | 1365 | 788 | 879 |
| Net Profit | 1980 | 731 | 815 |
| Core PATAMI | 587 | 731 | 815 |
| Consensus (NP) | n.a. | 798 | 881 |
| Earnings Revision | n.a. | 0% | 0% |
| Core EPS (sen) | 17.6 | 21.9 | 24.4 |
| Core EPS growth (%) | -61% | 24% | 11% |
| NDPS (sen) | 65.0 | 95.5 | 6.0 |
| NTA per Share (RM) | 2.3 | 1.6 | 1.8 |
| Price to NTA (x) | 1.1 | 1.6 | 1.5 |
| PER (x) | 15.0 | 12.0 | 10.8 |
| Debt-to-Equity ratio (x) | 0.1 | 0.2 | 0.2 |
| Return on Asset (%) | 3% | 4% | 5% |
| Return on Equity (%) | 25% | 14% | 14% |
| Net Div. Yield (%) | 24.7% | 36.3% | 2.3% |



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| FYE Dec (RM'm) | 1Q19 | 4Q18 | QoQ | 1Q18 | ΥοΥ |
|--------------------|---------|---------|-------|---------|-------|
| Turnover | 2,780.1 | 2,824.2 | -2% | 2,551.8 | 9% |
| EBITDA | 244.0 | -14.1 | n.m. | 547.1 | -55% |
| Depreciation | -450.4 | -158.5 | 184% | -185.4 | 143% |
| EBIT | 244.0 | -172.6 | n.m. | 361.6 | -33% |
| Interest inc/(exp) | -153.0 | -32.2 | 375% | -104.7 | 46% |
| Associates/JV | 31.1 | -54.8 | n.m. | 55.5 | -44% |
| Exceptional items | 0.0 | -223.7 | n.m. | 876.1 | n.m |
| Forex gain/(loss) | 92.2 | 67.0 | 38% | 5.8 | 1483% |
| Pretax profit | 214.3 | -416.2 | -151% | 1,194.3 | -82% |
| Taxation | -3.9 | -21.7 | -82% | -6.2 | -37% |
| Deferred tax | -108.8 | -63.6 | 71% | -97.8 | 11% |
| Profit after tax | 101.6 | -501.6 | n.m. | 1,090.3 | -91% |
| Minority interest | -5.5 | 62.2 | n.m. | 51.6 | n.m |
| PATAMI | 96.1 | -439.4 | n.m. | 1,142.0 | -92% |
| Core PATAMI | 112.7 | -219.1 | n.m. | 357.9 | -69% |
| DPS (sen) | 90.0 | 12.0 | | 13.0 | |
| EBIT margin | 9% | -6% | | 14% | |
| Pretax margin | 8% | -15% | | 47% | |
| NP margin | 8% | -15% | | 47% | |
| CNP margin | 4% | -8% | | 14% | |
| EPS (sen) | 2.9 | -13.1 | | 34.2 | |
| Core EPS(sen) | 3.4 | -6.6 | | 10.7 | |
| BV/share (RM) | 1.98 | 1.86 | | 2.38 | |
| Net gearing (x) | -0.27 | -0.35 | | 0.90 | |
| Effective tax | 2% | -5% | | 1% | |

Source: Company, Kenanga Research

| Segmental Breakdown | | | | | |
|-----------------------------------|----------|----------|-------|----------|-------|
| External Revenue | 1Q19 | 4Q18 | QoQ | 1Q18 | YoY |
| Passenger seat sales | 2,094.6 | 2,067.0 | 1% | 1,823.1 | 15% |
| Baggage fees | 515.2 | 268.7 | 92% | 244.3 | 111% |
| Aircraft operating lease income | 170.2 | 107.5 | 58% | 238.0 | -28% |
| Surcharges and fees | 0.0 | 11.3 | -100% | 10.2 | -100% |
| Freight services | 100.9 | 139.3 | -28% | 44.3 | 128% |
| Other revenue | 0.0 | 229.6 | -100% | 195.3 | -100% |
| Total | 2,880.9 | 2,823.4 | 2% | 2,555.2 | 13% |
| Operating Cost | | | | | |
| Staff Cost | 445.3 | 473.4 | -6% | 379.1 | 17% |
| Depreciation | 450.4 | 158.5 | 184% | 185.4 | 143% |
| Aircraft Fuel | 956.7 | 1,109.1 | -14% | 852.5 | 12% |
| Maintenance & Overhaul | 279.5 | 453.4 | -38% | 170.6 | 64% |
| User Charges | 419.5 | 471.9 | -11% | 357.0 | 18% |
| Aircraft Lease | 0.0 | 416.5 | -100% | 200.2 | -100% |
| Others | 217.3 | 378.1 | -43% | 145.4 | 49% |
| Total | 2,768.7 | 3,460.9 | -20% | 2,290.1 | 21% |
| Performance Indicators | | | | | |
| Passengers Carried ('000) | 12,548.5 | 12,109.1 | 4% | 10,654.2 | 18% |
| Capacity ('000) | 14,268.9 | 14,380.1 | -1% | 12,204.3 | 17% |
| Seat Load Factor | 88% | 85% | | 87% | |
| RPK ('m) | 15,678.0 | 14,962.0 | 5% | 13,815.0 | 13% |
| ASK ('m) | 17,788.0 | 17,870.0 | 0% | 15,979.0 | 11% |
| Load Factor | 88% | 84% | | 86% | |
| Average Fare | 166.9 | 170.7 | -2% | 171.1 | -2% |
| Ancilary Income/pax (RM) | 49.1 | 53.6 | -8% | 46.4 | 6% |
| Revenue/ASK (sen) | 16.20 | 15.80 | 3% | 15.99 | 1% |
| Cost/ASK (sen) | 15.57 | 19.37 | -20% | 14.33 | 9% |
| Cost/ASK-ex fuel (sen) | 10.19 | 13.16 | -23% | 9.00 | 13% |
| Source: Company, Kenanga Research | | | | | |



AirAsia Bhd

30 May 2019

Peer Comparison

| AVIATION UNDER COVERAGE AIRASIA GROUP BHD MALAYSIA AIRPORTS HLDGS BHD Simple Average CONSENSUS NUMBERS Low-Cost Carriers: AIRASIA X BHD ASIA AVIATION PCL | MYR | (RM) | (RM'm) | | | | | | | | | | | | | (%) | | |
|---|-----|--------------|--------------|---|---------|---------------|---------------|---------------|-------------------------|-------|---------------|---------------|-------|---------------|---------------|---------------|---------------|---------|
| AIRASIA GROUP BHD MALAYSIA AIRPORTS HLDGS BHD Simple Average CONSENSUS NUMBERS Low-Cost Carriers: AIRASIA X BHD | | | | | FYE | 1-Yr. Fwd. | 2-Yr. Fwd. | 1-Yr. Fwd. | 2-Yr. Fwd. | Hist. | 1-Yr. Fwd. | 2-Yr. Fwd. | Hist. | 1-Yr. Fwd. | 1-Yr. Fwd. | 1-Yr. Fwd. | Price (RM) | |
| MALAYSIA AIRPORTS HLDGS BHD Simple Average CONSENSUS NUMBERS Low-Cost Carriers: AIRASIA X BHD | | | | | | | | | | | | | | | | | | |
| BHD Simple Average CONSENSUS NUMBERS Low-Cost Carriers: AIRASIA X BHD | | 2.63 | 8,789.4 | Ν | 12/2019 | 12.2% | 3.0% | 24.5% | 11.5% | 15.0 | 12.0 | 10.8 | 1.1 | 1.6 | 14.1% | 36.3% | 2.20 | OP |
| Simple Average <u>CONSENSUS NUMBERS</u> <i>Low-Cost Carriers:</i> AIRASIA X BHD | MYR | 7.00 | 11,614.3 | N | 12/2019 | 0.6% | 1.0% | -2.3% | 7.4% | 32.2 | 33.0 | 30.7 | 1.4 | 1.4 | 3.8% | 2.1% | 8.55 | OP |
| Low-Cost Carriers: AIRASIA X BHD | | | | | | 6.4% | 2.0% | 11.1% | 9.4% | 23.6 | 22.5 | 20.7 | 1.3 | 1.5 | 7.4% | 19.2% | | |
| AIRASIA X BHD | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | MYR | 0.215 | 891.9 | Y | 12/2019 | 12.5% | 9.1% | 1438.7% | 133.5% | N.A. | 42.6 | 18.2 | 1.2 | 1.2 | -1.1% | 0.0% | 0.195 | SELL |
| ASIA AVIATION PCL | THB | 3.98 | 19,303.0 | Ν | 12/2019 | 12.2% | 10.7% | 1332.8% | 237.4% | 275.9 | 19.3 | 5.7 | 0.9 | 0.9 | 5.0% | 3.0% | 4.76 | BUY |
| CEBU AIR INC | PHP | 87.20 | 52,428,0 | Ν | 12/2019 | 13.4% | 8.5% | 86.7% | 21.8% | 13.4 | 7.2 | 5.9 | 1.2 | 1.1 | 16.9% | 4.5% | 104.80 | BUY |
| EASYJET PLC | GBP | 888.00 | 3,527.2 | N | 09/2019 | 8.1% | 7.8% | 0.0% | 13.1% | 9.9 | 9.8 | 8.7 | 1.4 | 1.0 | 10.7% | 0.1% | 1,173.73 | NEUTRAL |
| GOL LINHAS AEREAS INTEL- ADR | USD | 13.16 | 2,303.2 | Ν | 12/2019 | 14.4% | 10.2% | 241.7% | 47.5% | N.A. | 5.1 | 3.5 | N.A. | N.A. | -10.2% | 3.8% | 16.26 | BUY |
| JETBLUE AIRWAYS CORP | USD | 17.12 | 5,152.2 | N | 12/2019 | 6.5% | 8.4% | 199.4% | 20.6% | 27.4 | 9.2 | 7.6 | 1.1 | 1.0 | 10.7% | 0.0% | 19.75 | NEUTRAL |
| RYANAIR HOLDINGS PLC | EUR | 10.41 | 11.765.0 | N | 03/2020 | 10.0% | 8.4% | 6.0% | 22.1% | 13.3 | 12.5 | 10.3 | 2.3 | 2.1 | 17.5% | 0.0% | 11.78 | NEUTRAL |
| SOUTHWEST AIRLINES CO | USD | 49.56 | 26,914.3 | N | 12/2019 | 5.1% | 7.3% | -0.3% | 9.4% | 10.9 | 11.0 | 10.0 | 2.7 | 2.2 | 24.4% | 1.4% | 59.32 | NEUTRAL |
| VIRGIN AUSTRALIA HOLDINGS LT | AUD | 0.175 | 1,477.9 | N | 06/2019 | 6.3% | 2.1% | | -300.2% | N.A. | N.A. | N.A. | 1.5 | 2.0 | -4.6% | 0.0% | 0.175 | NEUTRAL |
| Full-Service Carriers: | | | | | | | | | | | | | | | | | | |
| AIR CHINA LTD-H | HKD | 7.25 | 129,207.0 | Ν | 12/2019 | 8.5% | 8.6% | 49.3% | 20.4% | 17.6 | 11.8 | 9.8 | 1.0 | 0.9 | 10.8% | 2.2% | 10.32 | BUY |
| AIR NEW ZEALAND LTD | NZD | 2.61 | 2.924.9 | N | 06/2019 | 5.1% | 4.5% | -33.1% | 25.4% | 7.5 | 11.2 | 8.9 | 1.4 | 1.4 | 12.0% | 8.4% | 2.59 | NEUTRAL |
| ANA HOLDINGS INC | JPY | 3.642.00 | 1.269.231.0 | N | 03/2020 | 4.7% | 7.2% | 0.1% | 15.6% | 11.5 | 11.4 | 9.9 | 1.4 | 1.1 | 9.8% | 2.1% | 4.270.00 | NEUTRAL |
| ASIANA AIRLINES | KRW | 5.940.00 | 1.314.137.6 | N | 12/2019 | 2.3% | 4.2% | 553.3% | 140.2% | N.A. | 36.7 | 15.3 | 1.2 | 1.1 | 2.3% | 0.0% | 4,850.00 | BUY |
| CATHAY PACIFIC AIRWAYS | HKD | 11.32 | 44.531.1 | N | 12/2019 | 3.1% | 4.9% | 90.6% | 14.9% | 19.0 | 10.0 | 8.7 | 0.7 | 0.7 | 6.9% | 3.8% | 15.47 | BUY |
| | TWD | 9.59 | 51,987.2 | N | 12/2019 | 1.0% | 2.2% | 150.5% | -34.6% | 29.0 | 11.6 | 17.7 | 0.9 | 0.7 | 7.9% | 3.6% | 9.50 | NEUTRAL |
| CHINA EASTERN AIRLINES | HKD | 9.39 4.42 | 88,292.2 | N | 12/2019 | 10.9% | 10.7% | 152.1% | -34.0 <i>%</i> 18.4% | 32.7 | 13.0 | 11.0 | 1.0 | 0.8 | 10.5% | 1.2% | 9.30 6.07 | BUY |
| CO-H CHINA SOUTHERN AIRLINES | HKD | 5.18 | 89.388.0 | N | 12/2019 | 11.6% | 10.0% | 118.4% | 22.1% | 30.9 | 14.1 | 11.6 | 0.9 | 0.8 | 9.6% | 2.1% | 7.45 | BUY |
| CO-H | | | | | | | | | | | | | | | | | | |
| | TWD | 14.95 | 69,997.7 | N | 12/2019 | 5.6% | 3.8% | 11.1% | -27.9% | 10.7 | 9.6 | 13.3 | 1.0 | 1.0 | 13.1% | 3.3% | 17.08 | BUY |
| GARUDA INDONESIA PERSERO TBK | IDR | 444.00 | 11,493,639.9 | Y | 12/2019 | 11.8% | 7.5% | 8623.9% | 61.7% | N.M. | N.M. | N.M. | 0.9 | 1.2 | 8.1% | 0.0% | 592.20 | NEUTRAL |
| HAINAN AIRLINES HOLDING CO-A | CNY | 2.02 | 34,085.9 | Ν | 12/2019 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | 0.7 | N.A. | N.A. | N.A. | N.A. | SELL |
| JAPAN AIRLINES CO LTD | JPY | 3,438.00 | 1,199,960.7 | Ν | 03/2020 | 3.4% | 5.1% | -25.3% | 9.5% | 8.0 | 10.7 | 9.7 | 1.0 | 1.0 | 9.5% | 3.2% | 4,516.00 | BUY |
| JET AIRWAYS INDIA LTD | INR | 148.00 | 16,812.4 | N | 03/2019 | 4.9% | 5.8% | -18.6% | -743.4% | N.A. | N.A. | N.A. | N.A. | N.A. | 42.4% | N.A. | 80.00 | SELL |
| KOREAN AIR LINES CO LTD | | | 2,987,606.0 | N | 12/2019 | 2.1% | 3.4% | 90.1% | 98.2% | N.A. | 14.1 | 7.1 | 1.1 | 0.9 | 6.8% | 0.8% | 40,708.33 | BUY |
| QANTAS AIRWAYS LTD | AUD | 5.45 | 8,691.2 | N | 06/2019 | 5.4% | 3.0% | -2.1% | 4.4% | 8.9 | 9.1 | 8.7 | 2.6 | 2.5 | 25.7% | 4.3% | 6.27 | BUY |
| SINGAPORE AIRLINES LTD | SGD | 9.14 | 10,818.7 | N | 03/2020 | 4.4% | 4.6% | 18.9% | 0.0% | 15.8 | 13.3 | 13.3 | 0.8 | 0.8 | 6.0% | 4.1% | 10.94 | BUY |
| THAI AIRWAYS INTERNATIONAL | THB | 10.20 | 22,264.3 | N | 12/2019 | 5.6% | 5.2% | -618.6% | 141.4% | N.A. | N.A. | 16.8 | 1.1 | 1.0 | -8.5% | 0.3% | 10.87 | SELL |
| VIRGIN AUSTRALIA HOLDINGS LT | AUD | 0.175 | 1,477.9 | N | 06/2019 | 6.3% | 2.1% | -1763.3% | -300.2% | N.A. | N.A. | N.A. | 1.5 | 2.0 | -4.6% | 0.0% | 0.175 | NEUTRAL |

Source: Kenanga Research



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Stock Ratings are defined as follows:

Stock Recommendations

| OUTPERFORM | : A particular stock's Expected Total Return is MORE than 10% |
|----------------|--|
| MARKET PERFORM | : A particular stock's Expected Total Return is WITHIN the range of -5% to 10% |
| UNDERPERFORM | : A particular stock's Expected Total Return is LESS than -5% |

Sector Recommendations***

| OVERWEIGHT | : A particular sector's Expected Total Return is MORE than 10% |
|-------------|---|
| NEUTRAL | : A particular sector's Expected Total Return is WITHIN the range of -5% to 10% |
| UNDERWEIGHT | : A particular sector's Expected Total Return is LESS than -5% |

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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