28 February 2020

Bumi Armada Bhd

Steady Kraken's Uptime to Drive Profits

By Steven Chan / steven.chan@kenanga.com.my

Stronger FY19 core earnings came in slightly below our expectation, but in-line with market's, driven by operational recovery in Armada Kraken FPSO. Moving forward, we expect continued operational uptime for Kraken to lead to a stronger FY20. Although the company's high net-gearing remains a key underlying concern, we believe at current price levels offer trading opportunities. Maintain OUTPERFORM with lowered TP of RM0.42.

Below our expectation, but in-line with market's. FY19 core net profit came in at RM281.8m (arrived after stripping-off non-core items i.e. impairments, unrealised forex etc, cumulatively amounting to RM223m), coming in below our expectation, making up only 93% of our forecast, due to poorer-than-expected FPO and OMS segment contributions. However, it was actually spot on market's expectation. No dividends were announced, as expected.

Improvement of results helped by Kraken. FY19 core net profit jumped 25% YoY, thanks to the operational recovery of Armada Kraken FPSO, especially in 2HFY19. This was partially offset by: (i) lower contributions from Armada TGT 1 FPSO, following a step-down of charter rates after signing of the extension agreement in Aug 2018, and (ii) completion of LukOil project in the Caspian Sea in Dec 2018, dragging its OMS segment. For the individual quarter of 4QFY19, core net profit of RM52.5m showed a 9% improvement YoY, due to similar aforementioned reasons.

Sequentially however, core net profit declined 35% QoQ. The quarter was hit by an adjustment of charter hire revenue for Armada Kraken FPSO, due to the vessel's lower availability in the preceding quarters, especially in 1HFY19. Meanwhile, its OMS segment was also dragged by lower vessel utilisation (54% vs. 58%).

The worst is behind. Armada Kraken FPSO managed to deliver an uptime of >90% in 2HFY19, recovering from operational hiccups faced in 1HFY19. Moving forward, sustained operational uptime for Armada Kraken FPSO should be able to contribute to positive earnings growth going into FY20. In fact, as guided by management, the continued satisfactory operations of Armada Kraken FPSO should result in the reclassification of RM1.3b project-related term loans into long term debt (from currently short-term debt) by end-1QFY20, suggesting stability in the project.

Maintain OUTPERFORM. While the company's high net-gearing still remains a key underlying concern, we believe trading opportunity is emerging at current levels, backed by continued earnings recovery.

We lowered our TP to RM0.42 (from RM0.53) after lowering our valuations to 8x PER on FY20E EPS – in-line with -0.5SD from its 12-month mean valuations (from previously 10x PER in-line with mean), given the slight earnings disappointment coupled with current weak market sentiment. Post-results, minimal changes to our FY20E numbers, while we introduce new FY21E numbers.

Risks to our call include: (i) poorer-than-expected margins, and (ii) costs overrun, (iii) poorer-than-expected asset uptime and utilisation.

OUTPERFORM ↔

Price: Target Price:

RM0.335 RM0.420



| KLCI | 1,505.59 |
|---------------------|----------|
| YTD KLCI chg | -5.2% |
| YTD stock price chg | -36.8% |

Stock Information

| Shariah Compliant | No |
|----------------------|---------------|
| Bloomberg Ticker | BAB MK Equity |
| Market Cap (RM m) | 1,968.6 |
| Shares Outstanding | 5,876.5 |
| 52-week range (H) | 0.56 |
| 52-week range (L) | 0.15 |
| 3-mth avg daily vol: | 52,327,940 |
| Free Float | 51% |
| Beta | 1.8 |
| | |

Major Shareholders

| Objektif Bersatu Sdn Bhd | 34.9% |
|------------------------------|-------|
| Skim Amanah Saham Bumiputera | 8.6% |
| Employees Provident Fund | 5.6% |

Summary Earnings Table

| FY Dec (RM'm) | 2019A | 2020E | 2021E |
|-----------------------|--------|--------|--------|
| Turnover | 2070.7 | 2100.0 | 2200.0 |
| EBIT | 490.1 | 835.5 | 890.4 |
| PBT | 82.2 | 414.6 | 466.5 |
| Net Profit (NP) | 58.6 | 310.9 | 349.9 |
| Core NP (CNP) | 281.8 | 310.9 | 349.9 |
| Consensus CNP | | 326.4 | 351.2 |
| Earnings revision (%) | | 0.3 | NEW |
| Core EPS (sen) | 4.8 | 5.3 | 6.0 |
| CNP growth (%) | 25.0 | 10.3 | 12.5 |
| NDPS (sen) | 0.0 | 0.0 | 0.0 |
| BV/Share (RM) | 0.5 | 0.6 | 0.7 |
| Core PER (x) | 7.0 | 6.3 | 5.6 |
| Price/BV (x) | 0.6 | 0.6 | 0.5 |
| Gearing (x) | 2.6 | 2.2 | 1.8 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 |

| | 4Q FY19 | 3Q FY19 | Q-o-Q | 4Q FY18 | Y-o-Y | 12M FY19 | 12M FY18 | Y-o-\ |
|--------------------------------|------------|------------|---------|------------|----------|-------------|-------------|--------|
| Y/E : Dec (RM m) | FIIS | Fila | | FIIO | | FIIB | F110 | |
| Revenue | 515.6 | 527.8 | -2.3% | 576.3 | -10.5% | 2,070.7 | 2,418.7 | -14.4% |
| Cost of sales | (579.5) | (329.1) | 76.1% | (495.7) | 16.9% | (1,517.3) | (1,917.5) | -20.9% |
| Gross profit | (63.8) | 198.7 | N.M. | 80.7 | N.M. | 553.4 | 501.2 | 10.4% |
| Other operating income | 31.8 | 81.8 | -61.1% | 9.8 | 225.8% | 141.6 | 65.5 | 116.39 |
| Selling and distribution costs | (5.7) | (2.4) | 139.3% | 0.5 | -1185.8% | (10.9) | (30.0) | -63.89 |
| Administrative expenses | (45.4) | (29.5) | 53.6% | (71.0) | -36.1% | (150.4) | (234.8) | -35.99 |
| mpairment | (43.7) | 0.0 | N.M. | (1,200.5) | -96.4% | (43.7) | (2,242.9) | -98.19 |
| Operating profit | (126.7) | 248.6 | N.M. | (1,180.6) | -89.3% | 490.1 | (1,941.0) | N.N |
| inance costs | (147.3) | (143.4) | 2.7% | (137.1) | 7.4% | (555.5) | (522.1) | 6.49 |
| Share of results of JVs | 23.9 | 54.7 | -56.3% | 54.2 | -55.9% | 147.6 | 166.2 | -11.2° |
| Profit/(loss) before tax | (250.1) | 160.0 | N.M. | (1,263.4) | -80.2% | 82.2 | (2,296.9) | N.N |
| Taxation | (6.7) | (8.5) | -21.9% | 1.2 | N.M. | (44.0) | (22.3) | 97.79 |
| Non-controlling interest | 21.6 | 1.9 | 1046.2% | (0.6) | N.M. | 20.5 | 16.4 | 24.9 |
| Net profit | (235.2) | 153.4 | N.M. | (1,262.9) | -81.4% | 58.6 | (2,302.8) | N.N |
| Core net profit | 52.5 | 80.1 | -34.5% | 48.0 | 9.4% | 281.8 | 225.5 | 25.09 |
| Gross margin | -12.4% | 37.7% | | 14.0% | | 26.7% | 20.7% | |
| EBIT margin | -24.6% | 47.1% | | -204.9% | | 23.7% | -80.2% | |
| PBT margin | -48.5% | 30.3% | | -219.2% | | 4.0% | -95.0% | |
| Net margin | -45.6% | 29.1% | | -219.1% | | 2.8% | -95.2% | |
| Core net margin | 10.2% | 15.2% | | 8.3% | | 13.6% | 9.3% | |
| Effective tax rate | -2.7% | 5.3% | | 0.1% | | 53.6% | -1.0% | |

| Segment Breakdown | | | | | | | | |
|-------------------|-------|-------|--------|-------|--------|-------------|---------|--------|
| | 4Q | 3Q | Q-o-Q | 4Q | Y-o-Y | 12 M | 12M | Y-o-Y |
| | FY19 | FY19 | | FY18 | | FY19 | FY18 | |
| Y/E : Dec (RM m) | | | | | | | | |
| <u>FPO</u> | | | | | | | | |
| Revenue | 419.5 | 453.9 | -7.6% | 381.4 | 10.0% | 1,742.6 | 1,693.9 | 2.9% |
| Segmental Results | 194.5 | 226.1 | -14.0% | 153.4 | 26.8% | 952.8 | 810.4 | 17.6% |
| Segmental margins | 46.4% | 49.8% | | 40.2% | | 54.7% | 47.8% | |
| <u>oms</u> | | | | | | | | |
| Revenue | 96.1 | 74.0 | 30.0% | 194.9 | -50.7% | 328.1 | 724.8 | -54.7% |
| Segmental Results | 35.7 | 45.8 | -22.2% | 58.5 | -39.1% | 113.0 | 198.0 | -42.9% |
| Segmental margins | 37.1% | 62.0% | | 30.0% | | 34.5% | 27.3% | |
| Source: Company | | | | | | | | |

Bumi Armada Berhad Results Note

28 February 2020

| Peer Comparison | | | | | | | | | | | | | | | | | |
|------------------------------|---------------|---------------|-----------|---------|------------------------|---------------|-------------------------|---------------|----------------------------|---------------|---------------|-------|---------------|---------------|------------------------|---------------|--------|
| Name | Last Price | Market | Shariah | Current | rent Revenue Growth | | Core Earnings Growth | | PER (x) - Core Earnings | | | PB | √ (x) | ROE (%) | Net Div.Yld. (%) | Target | Rating |
| | (RM) | Cap (RM'm) | Compliant | FYE | 1-Yr. Fwd. | 2-Yr. Fwd. | 1-Yr. Fwd. | 2-Yr. Fwd. | Hist. | 1-Yr. Fwd. | 2-Yr. Fwd. | Hist. | 1-Yr. Fwd. | 1-Yr. Fwd. | 1-Yr. Fwd. | Price (RM) | |
| BUMI ARMADA BHD | 0.335 | 1,968.6 | N | 12/2020 | 1.4% | 4.8% | 10.3% | 12.5% | 7.0 | 6.3 | 5.6 | 0.6 | 0.6 | 9.2% | 0.0% | 0.420 | OP |
| DAYANG ENTERPRISE HLDGS BHD | 2.57 | 2,886.7 | Υ | 12/2020 | 8.7% | 9.0% | 8.6% | 9.9% | 13.8 | 12.7 | 11.6 | 2.1 | 1.8 | 15.0% | 0.0% | 3.40 | OP |
| DIALOG GROUP BHD | 3.39 | 19,113.9 | Υ | 06/2020 | 17.7% | 6.1% | 4.5% | 9.7% | 35.7 | 34.1 | 31.1 | 5.0 | 4.8 | 14.4% | 1.2% | 4.15 | OP |
| MALAYSIA MARINE AND HEAVY EN | 0.755 | 1,208.0 | Υ | 12/2020 | 3.2% | 28.4% | 360.0% | 23.2% | N.A. | 127.2 | 103.2 | 0.5 | 0.5 | 0.4% | 0.0% | 0.890 | OP |
| MISC BHD | 7.76 | 34,638.7 | Υ | 12/2020 | 3.4% | 5.4% | 0.6% | 1.0% | 21.5 | 21.4 | 21.2 | 1.0 | 1.0 | 4.6% | 3.9% | 8.70 | OP |
| PANTECH GROUP HOLDINGS BHD | 0.480 | 359.7 | Υ | 02/2020 | 1.3% | 5.9% | -19.3% | 8.9% | 8.2 | 10.2 | 9.4 | 0.7 | 0.6 | 6.1% | 4.2% | 0.570 | OP |
| PETRONAS CHEMICALS GROUP BHD | 5.80 | 46,400.0 | Υ | 12/2020 | 0.2% | 5.3% | 18.4% | 14.2% | 16.5 | 13.9 | 12.2 | 1.6 | 1.5 | 10.8% | 3.6% | 6.35 | OP |
| PETRONAS DAGANGAN BHD | 21.52 | 21,379.1 | Υ | 12/2020 | 1.3% | 2.0% | 10.7% | 2.2% | 26.0 | 23.5 | 23.0 | 3.6 | 3.5 | 15.0% | 3.4% | 21.35 | MP |
| SAPURA ENERGY BHD | 0.200 | 3,195.8 | Υ | 01/2020 | 67.1% | N.M. | N.M. | N.M. | N.A. | N.A. | N.A. | 0.2 | 0.2 | -3.2% | 0.0% | 0.330 | ОР |
| SERBA DINAMIK HOLDINGS | 2.32 | 7,154.5 | Υ | 12/2020 | 15.0% | 15.0% | 13.0% | 12.4% | 14.4 | 12.7 | 11.3 | 2.9 | 2.3 | 20.1% | 2.4% | 3.05 | ОР |
| UZMA BHD | 0.785 | 251.2 | Υ | 06/2020 | 21.4% | 2.2% | 215.5% | 9.8% | 25.9 | 8.2 | 7.5 | 0.5 | 0.5 | 6.2% | 0.0% | 0.850 | MP |
| VELESTO ENERGY BHD | 0.320 | 2,629.0 | Υ | 12/2019 | 7.6% | 2.6% | 105.0% | 19.4% | 82.2 | 40.1 | 33.6 | 0.9 | 0.9 | 2.3% | 0.0% | 0.430 | ОР |
| WAH SEONG CORP BHD | 1.29 | 993.9 | Υ | 12/2020 | 16.5% | 4.1% | -3.4% | 6.6% | 14.2 | 14.7 | 13.8 | 1.0 | 1.0 | 6.7% | 0.0% | 1.40 | MP |
| YINSON HOLDINGS BHD | 7.12 | 7,618.7 | Υ | 01/2020 | 0.1% | 70.1% | -17.9% | 66.8% | 29.2 | 35.6 | 21.4 | 4.5 | 4.0 | 11.9% | 0.8% | 8.80 | ОР |
| Simple Average | | | | | 11.8% | 9.7% | 36.1% | 2.1% | 24.5 | 27.7 | 23.5 | 1.8 | 1.6 | 8.5% | 1.4% | | |

Source: Bloomberg, Kenanga Research



PP7004/02/2013(031762) Page 3 of 4

28 February 2020

Stock Ratings are defined as follows:

Stock Recommendations

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%

MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%

UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

Sector Recommendations***

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%

NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%

UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

This document has been prepared for general circulation based on information obtained from sources believed to be reliable but we do not make any representations as to its accuracy or completeness. Any recommendation contained in this document does not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may read this document. This document is for the information of addressees only and is not to be taken in substitution for the exercise of judgement by addressees. Kenanga Investment Bank Berhad accepts no liability whatsoever for any direct or consequential loss arising from any use of this document or any solicitations of an offer to buy or sell any securities. Kenanga Investment Bank Berhad and its associates, their directors, and/or employees may have positions in, and may effect transactions in securities mentioned herein from time to time in the open market or otherwise, and may receive brokerage fees or act as principal or agent in dealings with respect to these companies.

Published and printed by:

KENANGA INVESTMENT BANK BERHAD (15678-H)

Level 17, Kenanga Tower, 237, Jalan Tun Razak, 50400 Kuala Lumpur, Malaysia

Telephone: (603) 2172 0880 Website: www.kenanga.com.my E-mail: research@kenanga.com.my

