

23 November 2021

Pestech International

RM157m Contract in the Philippines

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PESTECH has won its 6th contract from NGCP of the Philippines, which is worth RM157m, showing the latter's confidence in PESTECH. There are vast opportunities there, where 30% of the population are still without access to electricity supply. In all, we still like the stock as a niche utility infrastructure play. Keep OP at TP of RM1.39.

Clinched another NGCP contract worth RM157m. Yesterday, PESTECH announced that its wholly-owned subsidiary Pestech Sdn Bhd has received a Notice of Award from National Grid Corporation of the Philippines (NGCP) for the South Luzon Substations Upgrading Project for a total value of c.RM157m comprising: (i) offshore portion of USD23.46m, and (ii) onshore portion of PHP710.76m. Under the contract, PESTECH will deliver EPPC works involving seven substations with project duration ranging 180 day to 600 days.

First contract announcement for FY22. We are positive with this win which shows NGCP's confidence in PESTECH's ability to deliver the project as it is the 6th contract that PESTECH has secured from NGCP since 2016. Pre-tax profit margin for this new contract is still within the 9% and 11% range. We see vast potential in the Philippines for transmission line and substation EPPC projects as 30% or 28m of its population are still without access to electricity supply.

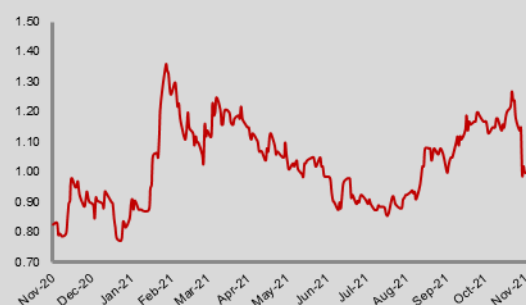
A seasonally weaker 1HFY22 especially in Cambodia which is facing raining season, deterring project progress. Nonetheless, the upcoming 1QFY22 which likely to be announced by the end of this week, would see a comparable YoY results (RM17.4m core profit in 1QFY21) but a sequentially weaker results from the seasonally strong 4QFY21 core profit of RM31.2m. Meanwhile, this new RM157m contract should boost its order-book which stood at RM1.82b as at end-Jun, keeping them busy for the next two years and sustaining earnings growth.

OUTPERFORM maintained. We continue to like this niche utility infrastructure play which could potentially benefit from the revival of mega projects domestically and the fast-growing energy infrastructure development market in Indochina. As such, we continue to rate the stock an OUTPERFORM with unchanged target price of RM1.39 which is based on 3-year moving mean of 14x FY22E PER. **Risks to our call include:** (i) failure to replenish order-book, and (ii) cost overruns.

OUTPERFORM ↔

Price : RM1.00
Target Price : RM1.39 ↔

Share Price Performance



KLCI 1,526.87
YTD KLCI chg -6.2%
YTD stock price chg 7.5%

Stock Information

Shariah Compliant	Yes
Bloomberg Ticker	PEST MK
Market Cap (RM m)	761.2
Shares Outstanding	761.2
52-week range (H)	1.43
52-week range (L)	0.74
3-mth avg daily vol:	5,125,605
Free Float	35%
Beta	1.0

Major Shareholders

Lim Ah Hock	33.5%
Lim Pay Chuan	19.1%
Norges Bank	1.8%

Summary Earnings Table

FYE Jun (RM m)	2021A	2022E	2023E
Turnover	889.4	1,000.0	1,050.0
EBIT	169.1	165.0	171.0
PBT	113.8	111.0	118.9
Net Profit (NP)	66.4	75.7	87.0
Core Net Profit	72.4	75.7	87.0
Consensus (NP)		N/A	N/A
Earnings Revision (%)		-	-
Core EPS (sen)	9.5	9.9	11.4
Core EPS growth (%)	29.7	4.7	14.9
NDPS (sen)	1.0	0.0	0.0
BV/Share (RM)	0.76	0.86	0.97
NTA/Share (RM)	0.64	0.73	0.84
Core PER (x)	9.3	10.1	8.8
PBV (x)	1.16	1.16	1.03
Price/NTA (x)	1.38	1.37	1.19
Gearing (%)	1.85	1.45	1.06
Net Yield (%)	1.1	0.0	0.0



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Contract Flow				
Date	Client	Value (RM m)	Contract Description	Duration
11 Jul 2012	OM Materials (S'wak)	111.55	275kV Substation for the Ferro Alloy Project in Samalaju, Sarawak	16 months
20 Sep 2012	Asia Advanced	27.84	Samalaju Industrial Park, Bintulu, Sarawak 132/33/6.6kV Substation	16 months
1 Oct 2012	TENAGA	16.49	132kV and 33kV switchgear, transformer and ancillary equipment and associated civil works for PMU 132/33kV Bukit Siput extension (2x90MVA), Johor	455 days
19 Oct 2012	TENAGA		132/33kV 2x45MVA at PMU New Bukit Ketri	546 days
7 Jan 2013	TENAGA	15.96	132KV and 33KV switchgear, 2 x 45MVA 132/33KV power transformer and ancillary equipment for PMU Jerantut	546 days
19 Mar 2013	RSG, gold mining company	9.21	225kV high voltage substation for the Syama Gold Mine located in the south of Mali, West Africa	13 months
30 Aug 2013	Sarawak Energy Bhd	95.62	275/33 kV substation ("MAPAI Substation") with provision for future 500kV switchyard with four future 500/275kV transformer bays expansion	23 months
19 Sep 2013	Electricite du Laos	90.40	115kV double circuits transmission line from Pakse, Lao People's Democratic Republic to the Lao-Thai border	18 months
28 Nov 2013	Metix Malaysia Sdn Bhd	51.29	132/33/11 kV integrated power distribution system including substations for Sakura Ferroalloys Sdn. Bhd	18 months
15 Jan 2014	Sarawak Energy Bhd	84.98	SEB's Mambong and Entinggan 275 kV substation extension project	23 months
10 Mar 2014	Alex Corp Co Ltd	279.71	230kv West Phnom Penh-Sihanoukville Transmission Line and 230/115/22kv substation extension project	32 months
19 Jun 2014	TENAGA	1.10	Utility SDH telecommunication equipment for TENAGA's operation requirement	240 days
10 Nov 2014	Sarawak Energy Bhd	0.89	Supply, installation, testing and commissioning of Information Management System as part of the expansion plan for control system in Sejingkat Power Plant Project in Sarawak	
19 Jan 2014	TENAGA	1.17	Supply and provision of engineering assistant to install and commission the new governor system upgrading at SJ Tenom Pangi, Sabah	14 weeks
24 Feb 2015	NUR Distribution Sdn Bhd	28.80	EPC & testing work package for the West 132kV substation project in Kulim, Kedah	15 months
2 Mar 2015	Sarawak Energy Bhd	48.36	Samajaya 132/33/11kV substation in Kuching, first indoor substation in Kuching	18 months
19 Apr 2015	Diamond Power Ltd	212.10	Design, build, testing and commissioning of the 230kV Kampong Cham-Kratie Transmission System Project.	30 months
25 Sep 2015	TENAGA	134.42	construction of the 500/275kV Yong Peng East (2x1050MVA) backbone main intake substation	36 months
31 Mar 2016	Dhaya Maju	318.00	Rail electrification and commissioning for rehabilitation work of KVDT	42 months
17 Aug 2016	NGCP	37.78	Upgrading of TIWI Geothermal Power Plant A & C Substations	420 days
23 Sep 2016	Severelectro JS	34.69	Upgrading of three substations under ESARIP	1 year
26 Sep 2016	Sarawak Energy Bhd	89.53	New Bintulu B 275/(132)kV substation	21 months
7 Oct 2016	PNG Power Ltd	52.12	KilaKila 66/11kV substation and 66kV double circuit transmission line	24 months
8 Feb 2017	Alex Corp Co Ltd	254.49	230kV Stung Hav to Chamkar Loung Transmission Line and 500kV Chamkar Loung to Bek Chan Transmission Line	34 months
6 Apr 2017	Alex Corp Co Ltd	440.94	EPC package for 230kV double circuit transmission line Stung Tatay Hydro Power Plant-Phnom Penh and two 23kV lines bays at Stung Tatay HPP switchyard.	36 months
15 Aug 2017	TENAGA	79.50	EPC for 2x1050 MVA Autotransformers, 500kV and 275kV switchgears and ancillary equipment for PMU 500/275kV Olak Lempit	18 months
4 Oct 2017	NGCP	50.18	EPCC for the Calamba 230kW Substation	18 months
19 Dec 2017	Schneitec Co., Ltd	106.08	EPC for 75km 115kV double circuit transmission line from Oddor Meanchey to Siem Reap; a 115/22kV Oddor Meanchey substation and a 230/22kV Bek Chan (Porsenchey) substation	24 months
23 Aug 2018	Sykt SESCO Bhd	57.95	Sibiyu 132/33kV Substation	28 months
25 Sep 2018	Sykt P YTL Sdn Bhd	399.00	Electrification portion of Gemas-JB Double-track project	26 months
09 Oct 2018	Sykt P YTL Sdn Bhd	75.00	Signaling portion of Gemas-JB Double-track project	26 months
31 Jan 2019	TENAGA	112.50	Double circuit 275kV XLPE underground cable	730 days
31 Jan 2019	TENAGA	168.39	PMU 500/275kV Junjung (3x1050 MVA) substation in Kedah	912 days
17 Jun 2019	Electricity Ministry, Iraq	29.90	4 new 132/33kV, 31.5MVA mobile substations & 2 new 132/11, 25MWV mobile substations	-
11 Nov 2019	TENAGA	38.38	To supply and delivery of Smart Meter for Smart Billing Project deployment Phase 2	2019-2020
12 Dec 2019	NGCP	93.79	EPCC for Cebu-Bohol 230kV interconnection project for substation portic	450 days
20 Dec 2019	PNG Power Ltd	70.52	EPC for Port Moresby System Study and 11kV Distribution Upgrade	900 days
27 Dec 2019	NGCP	111.71	EPCC for South Luzon Substation Upgrading Project Stage 1 and Stage	360 days
26 Mar 2020	Renaissance Minerals	32.22	EPCC of 230/11kV Okvau Transmission Substation	12 months
08 Dec 2020	NGCP	104.20	EPCC of Nabas-Caticlan-Boracay 138kV transmission line for substation	14 months
16 Feb 2021	Electricite du Cambodge	80.35	EPCC of 230kW underground cable work in Phnom Penh	-
17 May 2021	RTS Operations Pte Ltd	64.95	Traction Power Supply of RTS Link Assets for RTS Link between MY-SG	2021-2026
22 Nov 2021	NGCP	156.89	EPCC for South Luzon Substation Upgrading Project 2	600 days

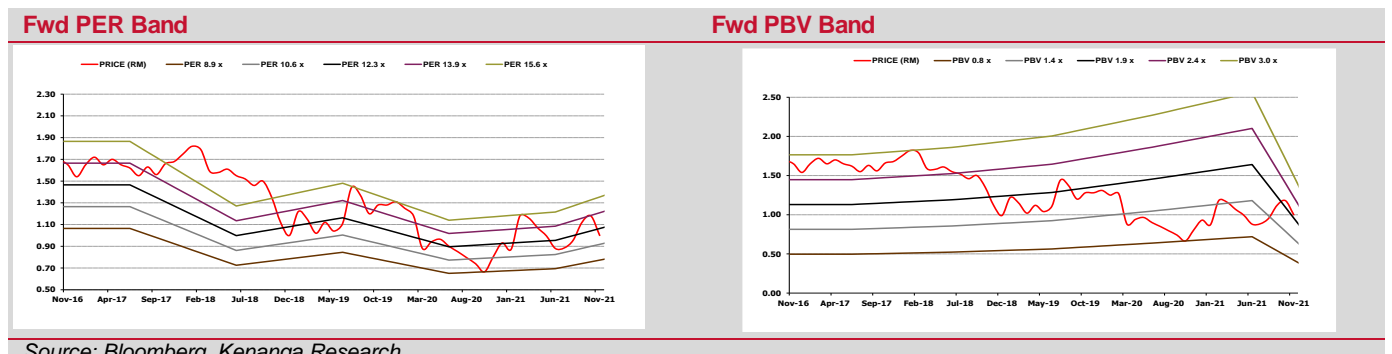
Source: Bursa

Income Statement						Financial Data & Ratios					
FY Jun (RM m)	2019A	2020A	2021A	2022E	2023E	FY Jun	2019A	2020A	2021A	2022E	2023E
Revenue	811.5	797.3	889.4	1,000.0	1,050.0	Growth (%)					
EBITDA	158.5	152.4	181.0	176.5	182.1	Revenue	-2.8	-1.7	11.5	12.4	5.0
Depreciation	-7.2	-11.3	-11.9	-11.5	-11.1	EBITDA	31.7	-3.8	18.7	-2.5	3.2
EBIT	151.3	141.1	169.1	165.0	171.0	Operating Income	31.1	-6.8	19.9	-2.4	3.6
Interest Expense	-53.2	-57.8	-55.6	-54.3	-52.4	Pre-tax Income	6.0	-15.0	36.4	-2.5	7.2
Associate	0.0	0.2	0.2	0.3	0.3	Net Income	36.2	-30.2	20.5	14.1	14.9
Exceptional/FV	0.0	0.0	0.0	0.0	0.0	Core Net Income	16.4	-23.0	29.7	4.7	14.9
PBT	98.2	83.4	113.8	111.0	118.9	Profitability (%)					
Taxation	-11.5	-15.2	-11.0	-16.6	-17.8	EBITDA Margin	19.5	19.1	20.3	17.6	17.3
Minority Interest	-7.7	-13.1	-36.4	-18.6	-14.1	Operating Margin	18.7	17.7	19.0	16.5	16.3
Net Profit	79.0	55.1	66.4	75.7	87.0	PBT Margin	12.1	10.5	12.8	11.1	11.3
Core Net Profit	72.4	55.8	72.4	75.7	87.0	Net Margin	9.7	6.9	7.5	7.6	8.3
						Core Net Margin	8.9	7.0	8.1	7.6	8.3
						Effective Tax Rate	11.7	18.3	9.6	15.0	15.0
						ROE	8.7	7.5	8.1	7.1	7.0
						ROA	15.4	11.2	13.2	12.2	12.4
						DuPont Analysis					
						Net margin (%)	8.9	7.0	8.1	7.6	8.3
						Assets Turnover (x)	0.4	0.3	0.3	0.4	0.4
						Leverage Factor (x)	4.3	4.8	4.7	4.2	3.8
						ROE (%)	15.0	10.8	12.4	11.5	11.7
						Leverage					
						Debt/Asset (x)	0.49	0.49	0.46	0.44	0.41
						Debt/Equity (x)	2.14	2.33	2.15	1.84	1.56
						Net Debt/(Cash)	-863.4	-1,109.9	-1,074.4	-954.7	-788.1
						Net Debt/Equity (x)	1.79	2.15	1.85	1.45	1.06
						Valuations					
						EPS (sen)	9.5	7.3	9.5	9.9	11.4
						NDPS (sen)	0.0	0.0	1.0	0.0	0.0
						BV (RM)	0.63	0.67	0.76	0.86	0.97
						NTA (RM)	0.52	0.56	0.64	0.73	0.84
						PER (x)	11.7	12.3	9.3	10.1	8.8
						Net yield (%)	0.0	0.0	1.1	0.0	0.0
						PBV (x)	1.76	1.33	1.16	1.16	1.03
						P/NTA (x)	2.15	1.59	1.38	1.37	1.19
						EV/EBITDA (x)	10.8	11.8	9.7	9.7	8.5

Balance Sheet					
FY Jun (RM m)	2019A	2020A	2021A	2022E	2023E
Fixed Assets	91.4	144.9	200.7	219.3	238.2
Intangibles	87.3	83.9	93.0	97.7	102.6
Concession Assets	461.9	1,054.6	956.6	858.5	760.4
Investment	7.7	0.6	0.9	1.0	1.0
Inventories	14.1	35.7	22.9	22.6	23.8
Receivable	243.9	243.8	316.4	330.8	347.3
Due From Cust.	956.9	775.4	931.5	949.5	969.2
Due From Cos	57.7	15.1	11.1	11.7	12.2
Fixed Deposits	0.0	7.9	26.4	27.7	29.1
Cash & Bank Bal.	166.6	90.5	175.3	252.4	376.0
Total Assets	2,087.5	2,452.6	2,734.9	2,771.2	2,859.9
Payables	403.1	553.0	642.6	632.5	666.2
ST Borrowings	367.7	510.9	483.7	475.9	468.1
Other ST Liability	14.3	18.7	15.9	17.8	18.7
LT Borrowings	662.3	689.6	766.0	731.3	695.9
Other LT Lia.	79.3	74.3	64.9	68.1	71.5
Perpetual Sukuk	0.0	0.0	48.6	50.0	50.0
Minority Interest	79.3	90.5	131.4	137.9	144.8
Net Assets	481.6	515.7	582.0	657.6	744.6
Share Capital	212.7	212.7	212.7	212.7	212.7
Reserves	268.9	303.0	369.3	444.9	531.9
Equity	481.6	515.7	582.0	657.6	744.6

Cashflow Statement					
FY Jun (RM m)	2019A	2020A	2021A	2022E	2023E
Operating CF	-230.8	-128.4	14.88	192.24	226.62
Investing CF	1.7	-60.9	-61.98	-60.00	-60.00
Financing CF	276.1	110.6	117.00	-55.13	-43.09
Net Chg in Cash	47.0	-78.6	69.91	77.12	123.53
Free Cash Flow	-229.1	-189.2	-47.1	132.2	166.6

Source: Kenanga Research



Peer Comparison

Name	Last Price	Market	Shariah	Current	Revenue Growth		Core Earnings Growth		PER (x) - Core Earnings			PBV (x)		ROE (%)	Net Div.Yld. (%)	Target Price (RM)	Rating
	(RM)	Cap (RM'm)	Compliant	FYE	1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	2-Yr. Fwd.	Hist.	1-Yr. Fwd.	2-Yr. Fwd.	Hist.	1-Yr. Fwd.	1-Yr. Fwd.	1-Yr. Fwd.		
GAS MALAYSIA BHD	2.68	3,441.1	Y	12/2021	-11.9%	8.6%	7.8%	-7.7%	15.4	14.3	15.5	3.2	3.1	22.0%	6.3%	3.00	OP
MALAKOFF CORP BHD	0.775	3,787.4	Y	12/2021	-8.0%	0.4%	24.9%	3.3%	15.3	12.2	11.9	0.7	0.7	5.9%	6.6%	1.06	OP
PESTECH INTERNATIONAL BHD	1.00	761.2	Y	06/2022	12.4%	5.0%	4.7%	14.9%	10.6	10.1	8.8	1.3	1.2	12.2%	0.0%	1.39	OP
PETRONAS GAS BHD	16.40	32,451.2	Y	12/2021	0.7%	1.4%	3.5%	-5.8%	16.2	15.7	16.6	2.6	2.5	16.2%	5.4%	17.02	MP
TENAGA NASIONAL BHD	9.50	54,397.9	Y	12/2021	14.6%	1.0%	27.2%	8.9%	14.2	11.2	10.3	1.0	0.9	8.5%	4.5%	11.80	OP
YTL POWER INTERNATIONAL BHD	0.665	5,387.9	N	06/2022	-4.8%	1.6%	-3.9%	6.2%	10.3	10.7	10.1	0.4	0.4	3.4%	7.5%	0.890	OP
Simple Average					0.5%	3.0%	10.7%	3.3%	13.7	12.4	12.2	1.5	1.5	11.4%	5.1%		

Source: Bloomberg, Kenanga Research

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Stock Ratings are defined as follows:**Stock Recommendations**

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%
MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%
UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

Sector Recommendations***

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%
NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%
UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

*****Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.**

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