## **Velesto Energy**

### NAGA 3 To Drill 2 Wells for PTTEP

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VELESTO has secured a USD13m drilling contract from PTT Exploration and Production Plc (PTTEP). This is for PTTEP's 2022-23 Exploration Drilling Programs. The group has assigned NAGA 3 for this contract (start: Feb CY23) to drill two firm wells. We are largely neutral on this announcement as it has been well flagged and within our assumptions. We maintain our forecasts, TP of RM0.19 and UNDERPERFORM call.

We estimate that VELESTO will derive daily charter rate (DCR) of circa USD100k for this contract. This falls within the company's earlier guidance that DCRs at Malaysian waters currently range between USD90k-131k.

We understand that DCRs have been raised higher following successful negotiations between VELESTO and Petronas for existing umbrella drilling contracts. Therefore, PTTEP, which has a farm-in agreement with Petronas on this field offshore Sarawak, will award drilling contracts based on the higher rates.

Moving forward, NAGA 3 may potentially be awarded a 2-month extension for this contract. This is before it starts its new contract for Petronas Carigali from end-Aug CY23 until end-Sept CY24.

Based on our estimates, this job will result in earnings accretion amounting to 10% of VELESTO's FY23F profit. Nevertheless, we have earlier incorporated the following assumptions to our FY23F earnings: (i) 75% utilization for NAGA 3, and (ii) average fleet DCR of USD95k.

#### Forecasts. Maintained.

We also maintain our TP of RM0.19 based on 15x FY24F PER. This is in line with ascribed valuations for local-centric service providers within our coverage (i.e. DAYANG). There is no adjustment to our TP based on ESG given a 3-star rating as appraised by us (see page 4).

We prefer to avoid VELESTO as: (i) costs inflation may lead to margin pressure arising from higher manpower and materials costs, (ii) catalysts have already played out (i.e. rebound in rig fleet utilization and DCRs), and (iii) rising interest rates translate to earnings drag from higher financing costs. Maintain UNDERPERFORM.

Risks to our call include: (i) fleet expansion via acquisition of new jack-up rigs, (ii) inflated DCRs as jack-up market tightens further, and (iii) topline boost from a strong USD/MYR.

## **UNDERPERFORM** ↔

Price: **Target Price:** 

RM0.235

RM0.19

# **Share Price Performance** 0.30 0.25 Jan Mary Mary 0.20 8023 Oct. 37 204.35 Dec. 35 180.53 F 805.53 186.53 186.53 106.53 106.53 106.53

KLCI	1,391.46
YTD KLCI chg	-7.0%
YTD stock price chg	56.7%

#### **Stock Information**

Shariah Compliant	Yes
Bloomberg Ticker	VEB MK EQUITY
Market Cap (RM m)	1,930.7
Shares Outstanding	8,215.6
52-week range (H)	0.29
52-week range (L)	0.08
3-mth avg daily vol:	28,651,610
Free Float	40%
Beta	1.1

#### **Major Shareholders**

Amanah Saham Nasional	44.3%
Yayasan Pelaburan Bumiputera	7.1%
Hong Leong Value Fund	4.8%

#### **Summary Earnings Table**

FY Dec (RM m)	2022A	2023F	2024F
Revenue	580.9	685.1	8.008
EBIT	(54.8)	111.3	171.0
PBT	(81.8)	81.3	141.0
Net Profit (NP)	(100.4)	61.0	105.7
Core NP	(95.5)	61.0	105.7
Consensus CNP	-	88.4	123.0
Earnings revision (%)	-	-	-
Core EPS (sen)	(1.2)	0.7	1.3
C. EPS growth (%)	-44.6	-163.8	73.5
DPS (sen)	0.0	0.0	0.0
BVPS (RM)	0.28	0.29	0.30
Core PER (x)	-20.2	31.7	18.3
Price/BV (x)	0.8	0.8	0.8
Net Gearing (x)	0.2	0.1	0.0
Div. Yield (%)	0.0	0.0	0.0

Income Statement						Financial Data & Ratios								
FYE Dec (RM m)	2020A	2021A	2022A	2023F	2024F	FYE Dec	2020A	2021A	2022A	2023F	2024			
Revenue	546.9	377.5	580.9	685.1	8.008	Growth (%)								
EBIT	(412.6)	(45.0)	(54.8)	111.3	171.0	Revenue	-18.5	-31.0	53.9	18.0	16.			
Finance costs	(64.4)	(40.3)	(30.6)	(30.0)	(30.0)	EBIT	-432.9	-89.1	21.7	-303.2	53.			
PBT	(477.0)	(82.7)	(81.8)	81.3	141.0	PBT	-1222.5	-82.7	-1.1	-199.4	73.			
Taxation	(14.8)	(8.1)	(18.6)	(20.3)	(35.2)	Net profit	-1580.4	-81.5	10.5	-160.7	73.			
Minority Interest	0.0	0.0	0.0	0.0	0.0	Core Net Profit	-229.8	315.2	-44.6	-163.8	73.			
Net Profit	(491.7)	(90.8)	(100.4)	61.0	105.7									
Core Net Profit	(41.5)	(172.3)	(95.5)	61.0	105.7	Profitability (%)								
						EBIT margin	-75.4	-11.9	-9.4	16.2	21.			
Balance Sheet						PBT Margin	-87.2	-21.9	-14.1	11.9	17.			
FYE Dec (RM m)	2020A	2021A	2022A	2023F	2024F	Core Net Margin	-7.6	-45.6	-16.4	8.9	13.2			
Fixed Assets	2,720.7	2,294.3	2,423.1	2,255.1	2,100.5	Effective Tax Rate	-3.1	-9.8	-22.8	25.0	25.0			
Intangible Assets	0.0	0.0	0.0	0.0	0.0	ROE	-1.8	-7.6	-4.2	2.6	4.3			
Other FA	11.9	10.0	9.2	9.2	9.2	ROA	-1.2	-5.7	-3.1	1.9	3.			
Inventories	199.6	173.5	186.3	219.7	256.8									
Receivables	147.1	177.6	340.1	401.2	468.9	<b>DuPont Analysis</b>								
Other CA	113.7	57.1	19.3	19.3	19.3	Net Margin (%)	-7.6	-45.6	-16.4	8.9	13.2			
Cash	261.2	293.5	120.0	299.3	511.0	Assets T/over (x)	0.2	0.1	0.2	0.2	0.2			
Total Assets	3,454.2	3,006.0	3,098.1	3,203.9	3,365.8	Leverage Factor(x)	1.5	1.3	1.4	1.4	1.4			
						ROE (%)	-1.8	-7.6	-4.2	2.6	4.3			
Payables	89.5	95.2	165.7	195.4	228.4									
ST Borrowings	182.7	279.9	255.0	300.7	351.5	Leverage								
Other ST Liability	34.4	65.7	85.4	85.4	85.4	Debt/Asset (x)	0.3	0.2	0.2	0.2	0.2			
LT Borrowings	871.1	302.1	306.3	275.6	248.1	Debt/Equity (x)	0.5	0.3	0.2	0.2	0.2			
Other LT Liability	5.7	4.9	4.1	4.1	4.1	Net Debt/(Cash)	793	289	441	277	89			
Minorities Int.	1.2	0.0	0.0	0.0	0.0	Net Debt/Equity (x)	0.3	0.1	0.2	0.1	0.0			
Net Assets	2,269.6	2,258.1	2,281.7	2,342.6	2,448.4									
						Valuations								
Share Capital	1,844.8	1,844.8	1,844.8	1,844.8	1,844.8	Core EPS (sen)	-0.5	-2.1	-1.2	0.7	1.3			
Other Reserves	425	413	437	498	604	DPS (sen)	0.0	0.0	0.0	0.0	0.0			
Equity	2,269.6	2,258.1	2,281.7	2,342.6	2,448.4	BVPS (RM)	0.3	0.3	0.3	0.3	0.3			
						Core PER (x)	-46.5	-11.2	-20.2	31.7	18.3			
Cashflow Statement						Div. Yield (%)	0.0	0.0	0.0	0.0	0.0			
FYE Dec (RM m)	2020A	2021A	2022A	2023F	2024F	P/BV (x)	0.9	0.9	0.8	0.8	0.8			
Operating CF	285.7	(29.1)	(25.0)	279.3	325.5									
Investing CF	(25.3)	524.7	(103.2)	(20.0)	(20.0)									
Financing CF	(222.9)	(463.4)	(55.8)	(79.9)	(93.9)									



Name	Rating	Last Price	Target Price	Upside (%)		p Shariah Compliant	Current t FYE	t Core EPS (sen)		Core EPS Growth		PER (x) - Core Earnings		PBV (x)	ROE (%)	Net. Div. (sen)	Net Div Yld (%)
Name	Rating	(RM)	(RM)					1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	1-Yr. Fwd.	1-Yr. Fwd.	1-Yr. Fwd.
Stocks Under Coverage																	
BUMI ARMADA BHD	OP	0.490	0.620	26.5%	2,902.1	N	12/2023	11.9	13.6	-8.2%	13.8%	4.1	3.6	0.5	12.7%	0.0	0.09
DIALOG GROUP BHD	OP	2.23	3.10	39.0%	12,582.9	Υ	06/2023	9.5	9.9	5.1%	4.8%	23.6	22.5	2.3	10.2%	2.8	1.39
/ISC BHD	MP	7.09	7.60	7.2%	31,648.0	Υ	12/2023	57.5	55.0	8.1%	-4.3%	12.3	12.9	0.8	6.8%	33.0	4.7
ETRONAS CHEMICALS GROUP BHD	UP	6.14	6.20	1.0%	49,120.0	Υ	12/2023	25.0	43.2	-69.0%	72.9%	24.6	14.2	1.2	5.0%	12.0	2.0
ETRONAS DAGANGAN BHD	MP	22.40	24.90	11.2%	22,253.4	Υ	12/2023	106.0	92.6	41.3%	-12.6%	21.1	24.2	3.9	18.3%	106.0	4.7
ETRON MALAYSIA REFINING	MP	4.54	4.65	2.4%	1,225.8	Υ	12/2023	103.0	97.8	-7.6%	-5.0%	4.4	4.6	0.5	11.9%	21.0	4.6
IZMA BHD	OP	0.675	0.900	33.3%	261.4	Υ	06/2023	7.7	9.9	85.0%	28.5%	8.8	6.8	0.4	5.1%	0.0	0.0
ELESTO ENERGY BHD	UP	0.235	0.190	-19.1%	1,930.7	Υ	12/2023	0.7	1.3	-36.1%	73.3%	31.7	18.3	0.8	2.6%	0.0	0.0
VASCO BHD	OP	0.915	0.970	6.0%	708.5	Υ	12/2023	10.7	12.8	6.1%	19.1%	8.5	7.1	1.1	13.4%	0.0	0.0
INSON HOLDINGS BHD	OP	2.55	3.65	43.1%	7,411.9	N	01/2024	20.8	25.2	-18.4%	21.2%	12.2	10.1	1.6	13.7%	2.0	0.89
Simple Average					131,630.8					-33.0%	19.1%	16.4	13.8	1.3	9.9%		1.89



#### **Stock ESG Ratings:**

	Criterion		ŀ	Rating	3	
	Earnings Sustainability & Quality	*	*			
ļ,	Corporate Social Responsibility	*	*			
2	Management/Workforce Diversity	*	*	*	*	
GENERAI	Accessibility & Transparency	*	*	*	*	
8	Corruption-Free Pledge	*	*	*		
	Carbon-Neutral Initiatives	*	*	*		
ĺ	Diversification from pure O&G	*	*			
ပ	Emission Targets and Climate Goals	*	*	*		
SPECIFIC	Occupational Health and Safety	*	*			
ы	Pollution control	*	*	*		
S	Supply chain auditing	*	*	*		
	Energy efficiency	*	*	*		
•	OVERALL	*	*	*		

denotes half-star
-10% discount to TP
+★ -5% discount to TP
TP unchanged
+★★ +5% premium to TP
+10% premium to TP

#### Stock Ratings are defined as follows:

#### **Stock Recommendations**

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%

MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%

UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

#### Sector Recommendations\*\*\*

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%

NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%

UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

\*\*\*Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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